

Sales Executive – Key Account Manager

- **Leading Scientific Supplier - Laboratory instrumentation and consumables**
- **Excellent career prospects**
- **Very competitive package**

The Company

Our business is Australian owned and has been established for over 40 years. We are a supplier of precision instrumentation to the life science, pathology and scientific markets. Our Customers include universities, research institutes, teaching hospitals and companies in the pharmaceutical, food and beverage industry. We differentiate ourselves around the quality and accuracy of the products we supply and by a national technical support and maintenance team. Presently a position has become available for an experienced sales person to take on a territory in **Sydney** - Could this be YOU ?

The Role

Reporting to the National Sales & Service Manager - you are charged with achieving sales targets promoting and selling a range of instrumentation and consumables to key laboratory stakeholders in Pathology, Medical Research and Universities and Research organizations. You have the benefit of drawing from an extensive, high quality product range which is varied enough to kit out an entire testing laboratory.

Who are you and where are you now?

Effective performance in this role requires people with a science background who have field sales experience selling to Pathology Laboratories, Universities and Research Institutions. You are a self starter by nature with a strong work ethic who enjoys working with technical products that revolve around precision monitoring and measurement. The successful candidate will possess an outgoing personality matched with strong communication and presentation skills.

An excellent package is offered incorporating base salary, car allowance, Superannuation and an uncapped commission scheme. Career progression within this business based on projected growth targets is very strong for high performers.

Send your resume in confidence to Roger Evans roger.evans@hdscientific.com.au or mail to

Attention : Roger Evans
HD Scientific Supplies Pty Ltd
PO Box 6685
Wetherill Park BC NSW 1851

All applicants whose backgrounds address the criteria as specified in this ad will be responded to.

To be eligible to apply for this position you must hold a valid Australian drivers licence and an appropriate Australian or New Zealand work visa.